

Steps to build export strategy for global expansion

This slide showcases processes that can help organization to create export strategy for global expansion. Its key steps are initiate expansion program, target high potential markets, build expansion plan, build export distribution network and build profitable global export sales.

01	Initiating export market expansion program	<ul style="list-style-type: none">Designate program leaders and export teamsBenchmark company export preparednessDeveloping long term financial objectivesAdd text here	Formulated export team of 18 employees
02	Target high potential markets	<ul style="list-style-type: none">Establish market selection screening criteriaEvaluating growth of high potential marketsEvaluating laws and policies of target marketAdd text here	South American market growing at 15% CAGR
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Export Strategy

Michael Brown



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