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SJ Ball



Getting Into Advertising:

How to Get Into Advertising Andrea Neidle, 2002 This book serves as an invaluable guide for all those wishing to break into the world of advertising media and marketing communications The wealth of hints and tips that range from the conventional to the non conventional make this book insightful and invaluable The author uses over twenty years experience in this industry to help anyone wishing to pursue a career in this field start off on the right foot

How to Get Into and survive Film, Advertising and TV Post-Production - The Alternative Guide Klaudija Cermak, 2012-06-11 This book is an alternative guide to the skills required to get into and have a successful career in the post production industry It is filled with tips on how to choose the segment of the industry you wish to work in key roles how to get them and what they entail The Rules for Survival are packed with little secrets on how to interact with clients and colleagues and how to get out of awkward situations with dignity This is the essential guide to working successfully in the ever changing and increasingly competitive global landscape of post production Klaudija Cermak is a visual effects artist working in London s Soho She has over 20 years experience in film advertising and TV post production Her credits include Gladiator Harry Potter Troy Virtual History and numerous commercials for major brands

Using Qualitative Research in Advertising Margaret A. Morrison, 2002 In this text the author describes what qualitative research techniques are designed to do and how they aid in uncovering insights useful for advertising strategy development creative development and concurrent and post campaign evaluation

Social Communication in Advertising William Leiss, Stephen Kline, Sut Jhally, Jackie Botterill, Kyle Asquith, 2018-06-14 Newly updated for the digital era this classic textbook provides a comprehensive historical study of advertising and its function within contemporary society by tracing advertising s influence throughout different media and cultural periods from early magazines through to social media With several new chapters on the rise of the Internet mobile and social media this fourth edition offers new insights into the role of Google Facebook Snapchat and YouTube as both media and advertising companies as well as examining the role of brand culture in the 21st century

My Life in Advertising Claude Hopkins, 1966

Imaging in Advertising Fern L. Johnson, 2008 The dominance of advertising in everyday life carries potent cultural meaning As a major force in the rise of image based culture advertising spreads images that shape how people live their lives While scholarship on visual images has advanced our understanding of the role of advertising in society for example in revealing how images of extremely thin female models and athletic heroes shape ideals and aspirations images circulated through language codes or verbal images in advertising have received less attention Imaging in Advertising explores how the verbal and visual work together to build a discourse of advertising that speaks to audiences and has the power to move them to particular thoughts and actions In this book Fern L Johnson presents a series of case studies exploring important advertising images racial connotations in cigarette advertising representations of cultural diversity in teen television commercials metaphors of the face appearing in ads for skin care products language borrowed from technology to sell non

technology products and the illusion of personal choice that is promoted in many Internet web sites Johnson argues that examining the interplay of verbal and visual images as a structured whole exposes the invasive role of advertising in shaping culture in 21st century America *Current Research on Gender Issues in Advertising* Yorgos Zotos, Stacy Grau, Charles R. Taylor, 2018-12-14 Gender stereotypes are general beliefs about sex linked traits and roles psychological characteristics and behaviors all of which contribute towards describing women and men Gender role stereotyping in advertising has been a critical topic since the 1970s and there is a long lasting debate between advertisers and sociologists about the role and the social nature of advertising Although changing role structures in the family and the labor force have brought significant variation in both male and female roles it has been noted that there is a cultural lag in advertising where men and women were for a long period of time depicted in more traditional roles This book extends the research on gender stereotypes in advertising over the past 20 years highlighting key themes such as attitude towards sex and nudity in advertising women in decorative roles the changing roles of women and men in advertising and the viewpoints of those advertising professionals who design campaigns This book was originally published as a special issue of the International Journal of Advertising

Sticking My Ads Out Al Hampel, 2012-02-23 In the first part of this warm and funny memoir Al Hampel relates his life growing up a poor kid in the industrial city of Paterson New Jersey He attends the Y camp in nearby Pennsylvania as a charity case wearing hand me down donations with labels featuring assorted names he never heard of Just the beginning of his identity crisis he writes After high school with WW II in full swing he enlists in the Navy and serves on a repair ship in the Pacific With benefits from the GI bill Hampel earns a degree in marketing from NYU Following a series of small time copywriting jobs Al lands a position in Young Rubicam an ad agency he could only dream of joining Y R was considered the most creative of all the shops on Madison Avenue He recounts his rise through the ranks stepping around and over the very talented copywriters who wrote the award winning advertising that set Y R apart Along the way he describes the ads and the work habits that helped him scale the Everest of copy departments to become copy chief Hampel was a pioneer in the writing of cast or integrated commercials He would get the scripts of the most popular TV shows weeks in advance and write a minute second ending tailored to the story line of the entire episode The second ending contained the sponsors commercial Viewers believed they were seeing a continuation of the show they were watching but instead they were exposed to a commercial seamlessly and entertainingly Shows that Hampel wrote second endings for included Jack Benny Danny Thomas Andy Griffith Hogans Heroes Lucy Gomer Pyle Jean Arthur and Laugh In In those years Hampel wrote the endings to more TV shows than any other writer for television In the course of working on the Lays Potato Chip account Al chose Buddy Hackett to replace Bert Lahr who had been the beloved Lays spokesman before passing away It was not an easy transition but Al formed a close and mutually respectful relationship with Hackett that led to the creation of dozens of humorous spots and a profitable alliance for Frito Lay In some of the funniest anecdotes in the book Hampel tells of his travels with Buddy

the Vegas years and the celebrities he meets along the way One chapter describes How Buddy Hackett became the Lays Potato Chip spokesman and how he blew the job In the 1970s Al Hampel wrote one line that he will ever be remembered for and that is now quoted in ad agencies the world over Its Not Creative Unless It Sells Recently he updated the line in keeping with the surge of Internet advertising From hits and views you can tell everything but will it sell **Judicious Advertising** ,1917 **Profitable Advertising** ,1892 **The Mailbag** ,1922 **The National Druggist** ,1928 **American Lumberman** ,1914 **Printers' Ink; the ... Magazine of Advertising, Management and Sales** ,1897 **Commerce** ,1919 The National Provisioner ,1919 Vols for 1995 include an annual issue with title Sourcebook Business Digest ,1919 **American Fox and Fur Farmer** ,1924 **Shoe and Leather Journal** ,1904 Editor & Publisher ,1925 The fourth estate

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