

Finding Common Ground



We have already talked about finding common ground when exploring each side's wants and needs. With these tools, you should be able to find common ground even before the conflict begins.

In our earlier example, with Joe and George in conflict over the supervisor schedule, they both wanted to ensure that the position was covered during their hours of responsibility. Other possible areas of common ground could include ensuring the safety of the assembly line team, continuing to work with each other, or continuing to work for the company. Try hard enough and you'll find something in common!

You should continue to try to find common ground throughout the entire conflict resolution process. It will help you understand your adversary's position and better position you to help create a win-win solution. These positive gestures will build goodwill, and help you make the shift from being two people in conflict to being two people working to solve a problem.

Some examples:

- "I think the company needs a more unified sales team, too."
- "I would really like us to win first place this year, too."
- "I agree that we can get this conflict resolved and build a better widget."

Finding Common Ground A Field Guide To Mediation

K Morrison



Finding Common Ground A Field Guide To Mediation:

Finding Common Ground A Field Guide To Mediation Book Review: Unveiling the Magic of Language

In an electronic digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its power to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Finding Common Ground A Field Guide To Mediation**," published by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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